

CISCO SOFTWARE DEFINED ACCESS PROOF OF CONCEPT (SDA-POC)

Fast Lane is pleased to offer a Partner specific PoC focused on the Cisco SD-Access solution. This engagement functions as a side-by-side build with your partner engineers of your hosted Cisco SD-Access Demonstration pod. Our Fast Lane Subject Matter Expert (FL SME) will walk your Systems Engineers step by step through the build and operation of the pod allowing for a functional live knowledge transfer with the goal.

Pricing is based on
project objectives
and requirements

Pricing includes Mandatory Discovery/
Planning Workshop and DNAC.

Contact your Fast Lane
Account Manager today
for more information.

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FAST LANE PROOF OF CONCEPT SERVICES

Fast Lane is a Global Consulting and Education Services company with a focus on Cisco, Microsoft, NetApp, Gigamon, Barracuda and others. Fast Lane also provides Professional Services that augment and support our vendor partners and their partner ecosystems. The Fast Lane group is the leading provider of IT education for the most established, respected and innovative technology companies across the globe. We provide coaching, technology and business education as well as consulting services to vendors and their channel and end-user customers. We are also the leading courseware developer for several of our vendor partners. We are well positioned to meet all needs by producing highly-individualized learning materials focused on helping organizations achieve their business goals.

We apply our wealth of experience in both innovating Learning Solutions and enabling Digital Transformation across industrial and enterprise environments. We enable our customer's digitalization initiatives by focusing on the business outcomes part of the digital equation. We help transform the culture in an organization to enhance sales, improve marketing and focus on business-oriented customer solutions.

We bring thought leadership to a world of Digital Transformation that can produce significant returns for your company, your partners and your customers. Across the enterprise, we help you thrive in an interconnected reality of digital technology and communications to greatly enhance decision-making, human capital growth and ultimately, customer relationships.

Fast Lane's PoC program is an essential component of our sales acceleration services. It allows vendors, resellers and system integrators to demonstrate the value proposition and ROI of their solutions to their key customer accounts. A Proof of Concept event provides partner engineers with a side-by-side learning experience that focuses building an inhouse demonstration pod allowing you to bring your customers it to showcase the solution and address their uses cases as you see fit on and established platform.

TRAINING

Traditional training is also available for those customers that want to expand their knowledge of Cisco Wireless, Cisco SDA, Cisco ISE, as well as other technologies beyond what is provided in this PoC.