

1-DAY BASIC DNAC ACTIVATION (DNAC1-MI)

Fast Lane's One-Day SDA Mentored Install covers essential DNA Center (DNA-C) appliance installation. During this engagement, a Fast Lane Subject Matter Expert (SME) will prepare the appliance for installation, install and power up the appliance, configure the Cisco IMC Configuration Utility (CIMC), and employ the wizard to configure DNA Center for use. This option is best summarized as standard feature adoption, plug and play, with knowledge transfer throughout the process.

PRICING

Pricing is based on project objectives and requirements

Pricing includes Mandatory Discovery/
Planning Workshop and DNAC.

Contact your Fast Lane Account
Manager today for more information.

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FAST LANE SDA MENTORED INSTALL SERVICES

Fast Lane is a global Consulting and Education Services company with a focus on Cisco, Microsoft, NetApp, Gigamon, Barracuda and others. Along with state-of-the-art training programs we also provide Professional Services (PS) that augment and support our vendor partners and their partner ecosystems.

Fast Lane offers Mentored Installs, Expert for Hire (E4H) Sales enablement consultancy solutions, Digital Transformation services, Learning-as-a-Service (LaaS) platform services along with authorized vendor training solutions.

Fast Lane can uniquely propose a Mentored Install of Cisco® Software-Defined Access (SD-Access), the next-generation architecture for the enterprise network. Aligned with the Cisco Digital Network Architecture (Cisco DNA™) Professional Services, also offered by Fast Lane, SD-Access uses a centralized controller to provide a management framework. This framework simplifies the provisioning of your network, administers group-based policy for users and provides telemetry to help identify problems and provide corrective actions. SD-Access PS provides a cohesive, end-to-end security architecture that addresses the unique needs of you and your customer while conforming to the latest industry trends. This solution's automation and simplicity allows IT professionals more time to innovate, while also helping them initiate network changes more rapidly and efficiently. Scalable virtualization capabilities in the infrastructure help create hierarchical micro/macro segmentation policies that are enforced with the fabric infrastructure for secure segmentation. Thanks to its long-term cost reduction, centralized management, on-demand provisioning, and network flexibility, Cisco SD-Access provides operational and strategic advantages over traditional enterprise networks.

SD-Access solution transforms the network from a vendor proprietary system to an open and programmable infrastructure. Rather than dealing with disparate networks and setting up multiple VLANs, it automates many processes and supports virtualization. With Cisco SD-Access you can simplify your enterprise campus, WAN, and branch environments, increase network security and scale network resources with your application and data needs.

We offer multiple types of PS engagements ranging from Isolated Mentored Install Deployments with various onsite days to Production Network Integration Deployments.

Engagements begin with our one-day offering and can extend longer depending on the services required. Each engagement is scoped by a Fast Lane team of SMEs and includes a detailed Statement of Work (SOW) based on the type of engagement.

DISCOVERY PLANNING WORKSHOP

Fast Lane consults with the partner and customer engineers in order to establish the required Use-Cases and complete a High-Level Design Document (HLDD). The actual scope of the engagement determines the tier level of detail workshop. Discussions include:

1. Business Objectives
2. Business Timelines
3. Collection and validation of network diagrams (Physical and Logical), campus floor and area layouts, and site information. (Out of date or incomplete documentation will need to be made current and validated prior to planning/design sessions)
4. Endpoint grouping information (Employee, Contractor, Printer/Scanner, Camera, Servers, etc.).
5. Existing network services information (AAA, DHCP, DNS, NTP, Logging, etc.).
6. Existing network device inventory and device information (to be used in the network readiness assessment).
7. Identity Store Details (Microsoft Active Directory, LDAP)
 - 7.1. Verify Active Directory/LDAP configuration and health
 - 7.2. Evaluate any Forest and/or Domain Trust configurations
8. ISE Deployment Details:
 - 8.1. Verify ISE VM performance minimum requirements
 - 8.2. Document existing ISE deployment including:
 - 8.2.1. Network Devices and Configuration
 - 8.2.2. Network Access Policies
 - 8.2.3. TrustSec Configuration and Policies
 - 8.2.4. Network Device Admin Policies
9. Operations
 - 9.1. High Availability and Redundancy Requirements
 - 9.2. Security Policy Requirements
 - 9.3. Application Node Details
 - 9.4. PKI/Certificate Infrastructure Configuration, Operations and Health
 - 9.5. Help-Desk Workflows
 - 9.6. Security Operation Workflows
 - 9.7. Migration Requirements
 - 9.8. Backup Repositories and Requirements
 - 9.9. Reporting Requirements
 - 9.10. Outstanding Environment Troubleshooting or Remediation Needs
10. Determine Performance Requirement Specifications
11. Design Session(s) with Resource Team
 - 11.1 Review Existing Environment
 - 11.2 Evaluate requirements for implementation of SD-Access into a green-field or brown-field environment based on verified Use Cases.
12. Determine basic security enforcement policies based on agreed upon Use Cases
13. Develop Build of Materials (BOM).

CUSTOMER RESPONSIBILITIES

- Participate in Preliminary Discovery Sessions(s) via Cisco Spark or Cisco WebEx.
- Participate in High Level Design Session(s) via Cisco Spark or Cisco WebEx.
- Provide a solution success verification plan.
- Provide a proper environment for the deployment. Including, rack space, cabling, conditioned power, heating/cooling, etc.
- Update environment to recommended software/ firmware versions prior to FL-SME arriving onsite.
- Provide actual software.
- Rack and verify equipment prior to FL SME arrival.
- Provide adequate resources to perform the implementation with FL SME while FL SME provides interactive training and coaching.
- Aid in all testing scenarios (either from Partner Resource Team and/or Customer Resource Team).
- Provide updates regarding any Move/Add/ Changes to the environment during the scope of the engagement.

STATEMENT OF WORK

After the FL SME completes the Mandatory Discovery and Planning Workshop and produces the HLDD the FL Product Manager will prepare the proposal, SOW and Project Plan based on the client's acceptance of the proposal.

TRAINING

Supplemental training is also available for those customers that want to expand their knowledge of Cisco Wireless, Cisco SDA, Cisco ISE, as well as Microsoft Server technologies beyond what is provided in this mentored implementation.

1-DAY ESSENTIAL DNAC ACTIVATION (DNAC1-MI)

REVIEW HIGH-LEVEL DESIGN DOCUMENT (HLDD)

1. Review the HLDD
2. Review gap analysis if necessary
3. Review proposed policies
4. Discuss with Resource Team and make recommendations for changes if appropriate

NETWORK DEVICES UPDATE AND CONFIGURATION

1. Install new network device(s) in support of SDA
2. Update Network Device OS/Firmware if needed
3. Update network device configuration (SSH, NETCONF, SNMP, Logging, etc.)
4. Update Infrastructure ACLs if necessary

DNA CENTER (DNA-C) INSTALLATION

1. Verify DNA Center (DNA-C) appliance install and rack and stack DNA-C appliance if necessary
2. Setup and configure basic DNA-C bootstrapping
3. Verify DNA Center basic connectivity

DNA CENTER DEVICE INVENTORY

1. Add networks devices to the DNA Center device inventory
2. Verify DNA Center Inventory configuration

DNA CENTER DESIGN CONFIGURATION

1. Add Sites, Building and Floor Locations
2. Add Global and/or Location Servers (DHCP server(s), DNS server(s))
3. Add Global and/or Location IP Address Pool(s)
4. Verify DNA Center Design configuration

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CISCO SD-ACCESS BENEFITS

Desired Business Outcome	How We Can Make It Happen
Secure, policy-based automation	<p>Cisco SD-Access uses policy-based automated network provisioning across all network domains as well as simple segmentation constructs to build secure boundaries for users.</p> <ul style="list-style-type: none"> • Network-wide policy enforcement regardless of location • Policy administered from a central dashboard • No IP address dependency with Anycast Gateway and Scalable Group Tags (SGTs) • Single Definable policy for LAN, WLAN, and WAN
Fast, easy service enablement	<p>Reducing the number of manual configuration steps improves network operations efficiency. The solution also quickly enables services by using open APIs across a services ecosystem.</p> <ul style="list-style-type: none"> • Devices are deployed using best practice configurations • Simple user interface • Easy orchestration with objects and data models • Native third-party application hosting
Complete network visibility	<p>The entire wired, wireless, and WAN network is managed on a single entity. Application visibility eliminates the complexity of managing separate policies for wired and wireless.</p> <ul style="list-style-type: none"> • Consistent policy and management across wired and wireless • Optimal traffic flows with integrated roaming • Instantly find any user or device • Enhanced visibility helps in troubleshooting user challenges
Enhanced business analytics	<p>The Cisco SD-Access provides intelligent services for application recognition, traffic analytics, traffic prioritization, and steering.</p> <ul style="list-style-type: none"> • Detailed analytics help you plan for future growth and diversification as well as make more informed decisions • Access points (AP) tracked for performance, heat maps, and channel information • Information includes data termination of wireless traffic, network forensics, and user-based application intelligence