

# QUICK REFERENCE GUIDE FOR IBM N series Training

Fast Lane is IBM's Worldwide Authorized Learning Partner for the IBM System Storage™ N series Unified Storage Solutions product line, delivering both standard and customized courses in public and private sessions. All Fast Lane IBM System Storage N series courses are taught by certified instructors using Authorized IBM System Storage N series courseware. Fast Lane Learning Credits are accepted as payment for all Fast Lane delivered IBM System Storage N series courses.

IBM System Storage N series course offerings are available to IBM Employees, Business Partners, and Customers. Fast Lane can work with you or directly with your customer to bring standard courses or customized programs to a specified location upon request. We can combine topics from several courses to create a learning solution that addresses your customer's precise needs. For dispersed audiences, or if travel budgets are a concern, many of these courses are also available as Instructor-Led Online (ILO) training via WebEx.

## PROPOSAL ASSISTANCE:

We will be happy to assist you in crafting a tailored training component for any proposal; or we can respond on your behalf to a customer RFP for training.

## DESCRIPTION OF ON-SITE DELIVERY FEATURES:

### Costs Include:

- Authorized IBM N series courseware
- IBM N series Certified Instructor
- Remotely accessible hands-on lab exercises
- Instructor travel and expenses

Customer is to provide a training room with Internet connection, computers for students, and projector to display the presentation materials.

For a complete list of IBM System Storage N series courses, please go to [www.fastlaneus.com/courses/ibm-n-series](http://www.fastlaneus.com/courses/ibm-n-series).

## IBM N series AUTHORIZED TRAINING BENEFITS:

- Adding training to your proposals gives your customer a more complete solution
- A well-trained customer is a more satisfied customer
- A well-trained customer requires less technical support and will invest in more storage hardware
- Sales of Fast Lane N series Learning Credits adds margin to your sale and/or a discount to your customer

## ONSITE TRAINING BENEFITS:

- Customers can talk openly about proprietary network environment and implementation plans
- Customers have exclusive access to instructor
- More timely than waiting for public class to come to a convenient location
- More cost effective — saves travel and expenses for attendees

## QUESTIONS FOR CUSTOMERS:

- Does your workforce possess the skills and knowledge required to integrate new IBM N series technologies?
- Does your organization require or need certified individuals?
- Who determines training needs?
- Who is responsible for the training budget?

QUALITY Training from IBM's  
Worldwide Authorized Learning Partner



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## CONTACT US:

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## REGISTRATION:

To register for these or any other classes offered by FastLane, visit [www.fastlaneus.com](http://www.fastlaneus.com) and follow the prompts to enroll. We accept multiple forms of payment including credit cards (Visa, MC and Amex), purchase orders, Fast Lane Learning Credits, and corporate checks.

## REDEEM YOUR FAST LANE N SERIES LEARNING CREDITS!

Fast Lane N series Learning Credits are available from Fast Lane or your reseller partner and can be used to purchase any IBM System Storage N series course.

*"IBM chose Fast Lane to be its first Worldwide authorized N series training partner because of their outstanding reputation for quality, expertise in FAS training and ability to deliver training to IBM audiences around the globe."*

—Kenneth Griffo,  
WW IBM Storage Networking  
Sales Executive

## IBM N series Authorized Training Curriculum

BASIC AND INTERMEDIATE COURSES		
IBM N series Data ONTAP Fundamentals (DOTFN)	5	Days
IBM N series Data ONTAP CIFS Administration (CIFSNA)	2	Days
IBM N series Data ONTAP NFS Administration (NFSNA)	1	Day
IBM N series Protection Software Administration (NPSAN)	3	Days
IBM N series Data ONTAP SAN Administration (SANN)	3	Days
IBM N series Operations Manager, Protection Manager, and Provisioning Manager 3.7 Administration (OPSMGRN)	5	Days
Oracle on IBM N series Storage Systems (NAORN)	5	Days
VMware ESX on IBM N series Storage Systems (NAVMWN)	5	Days
IBM N series Performance Analysis on Data ONTAP (PADN)	3	Days
IBM N series Data ONTAP 7.x Tuning & Troubleshooting (NATTN)	5	Days
Design and Implement Virtualization Solutions on IBM N series Storage (DIVSN)	4	Days
Architecting VMware Solutions on IBM N series Storage (AVSN)	2	Days
Architecting Citrix Solutions on IBM N series Storage (ACSN)	2	Days
Architecting Hyper-V Solutions on IBM N series Storage (AHSN)	2	Days
IBM N series Fast Track Boot Camp (NFTBCN)	10	Days
IBM N series Advanced Fast Track Boot Camp (ANFTBCN)	5	Days
MICROSOFT ON IBM N SERIES STORAGE SYSTEMS		
IBM N series SnapManager 5.0 for Microsoft Exchange (MSEXCN)	4	Days
Microsoft SQL Server 2005 on IBM N series Storage Systems (MSSQLN)	4	Days

Contact your local Fast Lane office for pricing and course schedules

Visit IBM N series courses on [www.fastlaneus.com/courses/ibm-n-series](http://www.fastlaneus.com/courses/ibm-n-series) for class schedules

## ABOUT FAST LANE:

Fast Lane, with locations in more than 60 countries, has been providing advanced technology training and consulting since 1996. We offer multiple solutions to our customers and partners in the areas of Training Delivery, Education Consulting, Content Development and Managed Services. Our instructors, located around the globe, are real world practitioners of advanced technologies and not only teach in the classroom but also regularly provide advanced technology Consulting Services. Local language instruction is available in most countries. Fast Lane partners with important technology vendors to ensure you have access to the most comprehensive and effective training programs available today. Plus, we supplement vendor training with Fast Lane developed advanced technology courses.